

Discretionary Management Services, LLC

## What We Are Telling Clients

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Below is a summary of our views on the economy and markets we are sharing with discretionary clients.

### Economic Outlook

- Fourth quarter GDP growth was 0.4%, down from 3.1% in the third quarter. We expect GDP to grow at a slower 1.0% to 2.0% pace for 2013 due primarily to an increase in taxes and a slowdown in government spending.
- Inflation will be modest as unemployment remains stubbornly high. Wage growth will continue to be stagnant. Housing is slowly recovering.
- Increases in tax rates will slowly work their way through the economy as consumers adjust personal spending to offset less take home pay.
- The Fed will continue expanding its balance sheet at \$85 billion per month and will defer any slowdown in asset purchases until much later in the year or into 2014.
- The European economy will struggle to recover from recession. Growth will remain at a pace less than U.S. growth.
- Growth in emerging markets will lead developed markets as consumers in emerging market countries continue to increase their percentage of global consumption.

### Strategic Market Outlook

- Corporate earnings will continue to grow quarter over quarter, but the rate of growth will decrease to low single digits.
- The downside risk of the stock market is increasing as the market appears to be fully valued.
- Stock volatility will continue to be strongly influenced by global macro events such as U.S. budget talks, potential China economic slowdown or a new sovereign debt crisis in Europe.
- U.S. Treasury bond yields will trend slightly higher as investors choose to invest in higher yielding corporate bonds. Credit spreads will continue to narrow in response.
- Larger cap and higher quality U.S. equities offer relative safety to other equity classes. Emerging market stocks, while more volatile, will benefit from stronger economic growth in those countries.

### Current DMS Tactical Positions

- Equity exposure is underweight in favor of lower volatility fixed income assets.
- Within equities, our focus is on lower beta stocks of large, high quality, dividend paying companies.
- Within equities, small cap stocks are considered “rich” and DMS is underweight.
- International stocks remain underweight due to continuation of European debt troubles and lackluster economic growth.
- Among International equities, emerging markets stocks are relatively attractive as those countries lead in global economic growth. Asia markets are favored relative to Europe.
- Within fixed Income, credit is overweight compared to Treasuries. High yield is viewed favorably.

If you are interested in more information, please call Tom Woolwine, President, at (913) 981-1345 or email, [twoolwine@dms-demarche.com](mailto:twoolwine@dms-demarche.com).